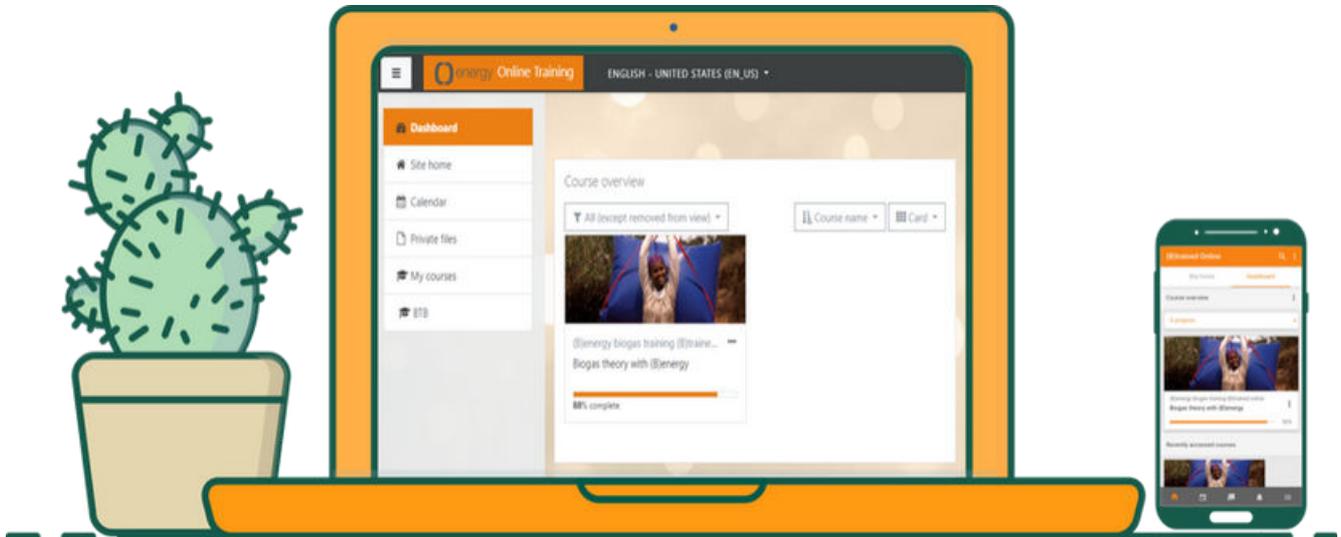




Distributor Training



Take the first step towards your own Biogas Business

Online Distributor Training - starting the process

(B)energy is a social business that provides mobile biogas technology worldwide as a unique combination of simple biogas digesters and lightweight transport container, (B)pack. We are working with local individuals who commit to biogas as sustainable and fair business. To be honest, what we do is beyond business. We are passionate about equipping creative and enthusiastic people with the "tools" to ease the way of life in their communities while making a living for themselves and **proving the power of dignity versus development aid.**

The current energy crisis is a reason for many to rethink their way of using energy. There are alternatives, biogas is one of them and we can say: **it is a very popular one!**

Efficiency is key for a business like (B)energy. We can only be competitive when we keep our cost low. Otherwise, competing on aid distorted markets is not possible. This means we are a VERY small team here.

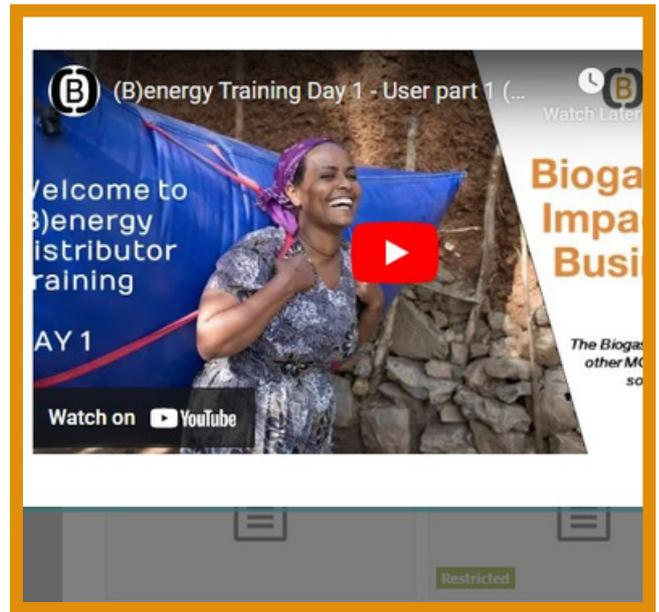
Selecting and training the right distributors from all over the world is done in a standard procedure. Taking this distributor training is the first step. It will give you the necessary information to make profound decisions about your next steps with (B)energy.

This training is especially designed for our partners in the global South, in particular countries where we have development aid as market player. Please scroll to find out which other topics we cover.

(B)energy - Distributor Training

Taking the (B)trained for distributors

Become a distributor by taking our online distributor training for only **590 euros**. We cover the biogas know-how of **User, Installer and Distributor**, 1 "day" each.



1 User Training

User Training consists of 5 modules and 7 videos. In this course, we will focus on the theory of biogas, the science and technology including calculations around biogas production from different substrates, sizing of biogas systems, the efficiency of biogas for cooking etc. Besides biogas technology in general we will show you the details of (B)energy biogas products, their operation and use. The purpose of this training day is to teach you to be a user of (B)energy biogas technology.

2 Installer Training

Day 2 is the **Installer Day**. It features five videos that gives you a detailed step by step installation guide with explanations, tricks and tips. This training also introduces you to the use of our special installer tool, the (B)app, which provides information on tools and materials needed for installation, keeps records of your installation progress, and guides you through daily usage of our biogas systems.



(B)energy - Distributor Training

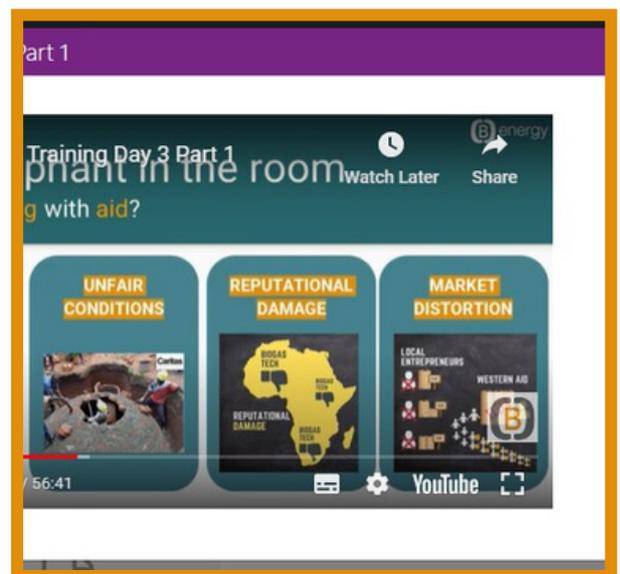


You will learn how to use the app as service tool and marketing instrument by using the biogas calculator, that helps you to calculate the business model for your customers: potential gas production, price of biogas and amount of excess gas. However, it is important to understand what the app does, so we will teach you to also do these calculation by yourself.

The course also covers topics such as operations and maintenance.

3 Distributor Training

The **Distributor Day** is composed of five videos that explain how our special business model works. We especially focus on the African energy market, the downside of aid, alternative methods of working without aid and we share with you a lot insider experience of over 12 years of working in the sector. Then we dive into our approach, the support we provide to distributors, share success stories of other distributors, make you understand our supply chain, and (B)energy services.



At the end of the course you will be asked to answer a few questions. This will enable us to better understand your business plans and ideas in order to be able to assist you. Following that, we will schedule an online meeting with your team to discuss the business model that suits your needs and arrange your first import.

From then on we have one common aim: to make your biogas business a success!

[REGISTER HERE](#)