

DISTRIBUTOR TRAINING PROGRAM

3 DAYS

Interactive sessions, presentations, practical workshop, and discussions create the basis for setting up a successful biogas technology distribution business.

ONE PROGRAM

DAY 1 – Biogas Theory

Understanding biogas science and technology.

Aim: slip into the role of a biogas user and learn what your customers are interested in and how you convince them to switch to biogas

Topics of the day

- Biogas science, theory of biogas production
- Biogas technology, overview of technical components and their function
- Calculations of biogas production from different substrates and value of biogas
- Customers Stories and Experience form different countries

DAY 2 – Practical Installation

Practical installation of a (B)energy biogas system.

Aim: become confident managing installers, who will be selling, installing and maintaining biogas technology.

Topics of the day

- Prepare a biogas installation
- Use the (B)app for promotion and installation
- Installation of a 2 x 3 m biogas digester
- Simulation of User training
- Trouble Shooting competition
- Customer service provided by installers

Day 3 – Business model

The distribution business with (B)energy support

Aim: enter the business as a distributor with full confidence, understand the business model and get fully inspired.

Topics of the day

- (B)energy as a partner
- Biogas Market and players
- Dealing with development aid in the sector
- Service Infrastructure for distributors
- Managements tools
- Prices and business caluculations
- Ways to get started

ONE OUTCOME

Our aim is to make your business successful. We prepare you for this new challenge and make you part of (B)energy.

RESERVE YOUR TICKET
PRICE: 9999 R